

# 5 SIGNS OF A REPUTABLE REFERENCE LABORATORY PARTNER



When it comes to conducting essential research, you need a reliable lab partner that can get you fast, accurate results, all while being as cost-effective as possible. But when searching for the most qualified reference laboratory, what traits should you be looking for in order to ensure the best match?

Here are five signs every researcher should be looking for in a reputable reference laboratory partner.

## 1. QUALIFIED CERTIFICATION

It's no secret that the COVID-19 pandemic accelerated the opening and development of hundreds of labs across the US. In order to make sure these laboratories have the quality you need, certifications are essential to ensure that labs are established and credible within their respective fields—not just a fly-by-night pop-up.

With these certifications, you can be reassured that your labs are doing more than just the bare minimum, and can hold up against the highest quality and regulatory standards. Clinical Enterprise's labs are CLIA, CAP, and NY CLEP certified, ensuring that your specimens are processed with the highest accuracy and reliability.

## 2. CAPACITY FOR SCALABILITY

Whether you're a startup or a well-established business, your research needs will likely evolve beyond your initial project. You need a lab partner that can handle any volume of samples, with throughput capacity that won't get bogged down when you need them most.

Clinical Enterprise's advanced technical capacity ensures that we are able to scale our testing to meet your needs, no matter how large or small your test runs. Not sure if we have what you need? We also offer customized testing services and workflows that can be designed for non-routine project types.

## 3. SPECIALIZATION

Specialized labs ensure you get the most precise results with the best equipment designed for your testing needs. Clinical Enterprise is built to provide targeted genetics, genomics, and sequencing services, including:

- Whole Genome Sequencing
- Whole Exome Sequencing
- Metagenomics
- Targeted Resequencing
- Array-Based Genotyping
- Extraction and QC

## 4. CONSISTENT TURNAROUND TIMES

With sensitive samples, time is of the essence—and you can't afford to do multiple test runs if samples fail to get delivered on time. A dependable lab partner is essential to helping you get the data you need to move forward, without unexpected delays. Through the advanced automation at Clinical Enterprise, you're guaranteed a consistent turnaround time—especially since we don't have to account for staffing fluctuations as we scale to meet your needs.

Clinical Enterprise also offers proactive communication from our team, as well as fast, reliable courier service for secure, consistent shipping and dependable delivery.

## 5. EXPERTISE

While automation is one essential piece of a reputable reference laboratory, there's no substitute for years of knowledge and expertise in specific research areas. Clinical Enterprise boasts an extensive knowledge base, with extensive research acumen as well as two researchers who hold PhDs in related fields.

**GET FAST, ACCURATE TESTING SOLUTIONS FROM CLINICAL ENTERPRISE.**

FIND YOUR RESEARCH SOLUTION →